

Summary

Doctor in Medicine, Specialist in Vascular Surgery & Angiology, Executive MBA, Italian.

- Currently, Managing Director & Cofounder **PhD TT**, Accelerator, Technological Transfer Lab, Finance Funding, Due diligence. Facilitating execution of the scientific develop process, business opportunity, regulatory, IP. Scientific development in: Cardiovascular, General & Vascular Surgery Devices, Oncology, Neuro-imaging Diagnostics, Neurology Alzheimer disease. PMA, IDE, Pivotal and Feasibility studies, Clinical Trials, FDA, EMA authorization. Virology, SARS 2 COVID 19 Pandemic.

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- Former CEO & Managing Director Imagensys SRL. Gamma Camera & Gamma Probe, Nuclear Medicine diagnostic devices. (2017-2020)
 - Former General Manager at Diadem Research SRL, Biomarkers for Alzheimer Disease, (2015-2017).
 - Former Vice President Operations at Rerum Novarum Inc, (2016-2017)
 - Former CEO & Cofounder at Bio Bio Research & Trials SPA, (2009-2015)
 - Former Executive Director CIAAB, spin off UDEC University of Concepcion Chile. (2008-2010)
 - Former Medical Affairs Manager Menarini International. (2004-2008)
 - Clinical Practice Vascular & Endovascular Surgery, 18 years' experience in Medical Affairs Management, Line Manager Director Medical Team, KOL management. (1997-2015)

Executive lead in scientific projects due to technical & financial issues in diverse therapeutic areas, like: Oncology, Cardiovascular, Pain, Neurology, Vascular & General Surgery, Interventional Medicine, Imaging and Virology. Organizational structure and cross-functional results. This allows me to further improve analytical competencies. Business intelligence, networking, global view of the organization and strategic thinking, working with an International Integrated Lead Team. Demonstrated track record on Life Science projects development, research for go to market concept. At PhD TT creation a new model of Technology Transfer validated by Brescia University and CNR, with a clear vision and mission to create value for the research on going for the market apply.

Assistant Professor of at Catholic University Concepcion in Chile. Leadership in university scientific medical activities and linked to the international pharmaceutical and Med Tech industry, medical marketing meetings, conferences.

HEBER VERRI, MD, MBA.

Leadership, continuous learning, strategic thinking and planning, soft interpersonal skills, intercultural skills, business acumen, communication skills in diverse languages, project management, drive results, innovation, creativity and combined development and positive attitude with team working.

Work Experience

2004-2008 *Corporate Medical Affairs Manager, Menarini International, Italy.*

Main responsibilities

I was responsible for developing and executing the global medical strategy for Cardiovascular portfolio (one of the core business for Menarini) like the Study Sponsor Medical Expert in Cardiovascular International Clinical Trials; I was involved in all decisional processes related to R&D and Clinical Trials Phase II, III and Phase IV (PMS) due to business opportunity development, create the challenge. Due responsibility in: Management, Budgeting, Design, Regulatory and Pharm-vigilance (PV). Targeting to obtain and optimize results on projected time. Create and develop local and international CRO'S network. I was responsible also to create the KOLs advocates network and to liaise with European and International medical societies. Develop training modules and materials and provide training in disease states and protocol specific requirements across the company. Provide subject matter and drug development expertise to be a key contributor to the medical strategy and execution of the drug development program.

Leverage known and built new relationships with investigators/sites to perform site/investigator feasibility, engage investigators and execute medical monitoring in close cooperation with clients, in order to optimize site selection and support to recruiting and conduct of trials, like Study Medical Expert.

Analyze and work in life cycle management for drugs, Nebivolol (Seniors, Dianeca), Olmesartan (Elderly, ABPM), Zofenopril (Smile 3 y 4), Bemiparin, Dexketoprofen (Pain), Frovatriptan (Migraine) Otilonio Bromuro (IBS) obtaining successful results in the objectives, research due to business development. Maximization of a sustainable business value through Life Cycle Management. I supported the Business Development for Medical assessment of new opportunities, licensing in and out, and worldwide products launches. Competencies to develop brand and portfolio strategies in order to optimize short- and long-term value.

Other responsibilities

I had scientific responsibilities supervising affiliates, to execute the scientific communication strategy. Responsible for training Medical Directors of affiliates in South America, East & West Europe, Russia, Philippines, Middle East, and North Africa.

2004-2008 *Medical Executive Consultant, PV advisor (part-time)*

Phidea SRL International CRO, Medi Service International CRO. Clinical trial support from study concept creation and protocol development to full project execution, study data handling and up to study closure, analysis, and reporting. Develop, review, and revise various documents including protocols, case report forms, training material, project specific tools, etc. Prepare materials for and actively participate in investigator meetings and site initiation visits. Perform medical feasibility activities. Interact with interdepartmental and external consultants as appropriate. PV coordination, analysis case to case advise judgement.

Leverage known and built new relationships with investigators/sites to perform site/investigator feasibility, engage investigators and execute medical monitoring, in order to optimize site selection and support to recruiting and conduct of trials

2008-2010 *Executive Director CIAAB, Spin-off Concepcion University Chile*

Spin-off created in a University Incubator, principal challenge was to change local research paradigm, became from individual research to institutional in public Hospitals. Outstanding knowledge of the technical side of Clinical Research field, market demands and effective organizational structure for business.

Develop technical, Regulatory, Legal, Contracts, SOPs, training, forecast, Budget, Business Plan. Study concept preparation for activities and approval of trials. Development of study protocols. Interact with Global Clinical Operations/CROs and Clinical Operations Head of customers. Clinical compliance technical training, professional education and KOLs management. Supervise the Medical Investigators Managers, PV Manager.

2009-2015 *Cofounder and CEO Medical Business at Bio Bio Research & Trials Spa.*

Self-starter, Broker Clinical Research Office. Executive business development, offering ten years proven success in achieving business goals in highly competitive markets. Outstanding knowledge of the technical side of Pharma & Clinical Research, market demands and effective organizational structure for business. Healthcare Business Direction to monitor and optimize management processes. Duties to leveraging costs, increasing staff productivity, conducting research, and making suggestions on how to allocate resources and improve patient care standards in Clinical Research. Highlighting analytical thinking, business acumen, attention to details, communication, teamwork, and strong math skills, PV director in clinical trials. Scientific consultant in clinical research and local drug development of various pharmaceutical companies in South America as GSK, Takeda, Sanofi, Astellas, Bayer, Menarini, Novartis, in diverse therapeutic areas. I work and collaborate with Corporate R&D and Regulatory, Ethical Committees, Drug Surveillance Department, PV Directors, Principal Investigators & Medical Pharmaceutical Directors of diverse Companies. I was involved in meetings, FDA and EMA. I lead a team of 15 collaborators.

1997-2004/ 2008-2015 *Clinical Practice, General Surgery, Vascular Surgery & Angiology*

- Surgeon National Health System Chile
- Hospitals, San Juan de Dios, Higuera, .
- Private Practice Sanatorio Alemán Clinic Center Concepción
- Surgery Instructor, Catholic University Concepcion Chile
- Polyclinic Specialties General & Vascular Surgery.
- Minor and Major Surgery Classical & Endovascular Surgery.
- Emergency Room Surgeon.
- Chief of vascular ulcers polyclinic.
- Vascular Images, Echo Doppler & Angiography.
- Cath laboratory responsibilities.
- Medical devices development.
- Expertise, in vascular diseases, myocardial infarction, hypertension, varicose veins, carotid, disease, aortic aneurysm.
- Endovascular resolution approach.

2015-2017 *General Manager at Diadem Research Srl.*

Start up for anticipate diagnosis of Alzheimer Research, Biomarker P53 protein, we develop with a University Research team at Brescia the concept, clinical research model and statistical analysis. Made all the bases for the enterprise. We achieve Venture Capital Found, and do the due diligence, Panakès Partners believe in our work and project, see a potential generated value in the Alzheimer's for anticipate diagnosis for patients in a cognitive normal condition. Success fund Raising 1,5 mln euro, for develop the final product, and go to market. Quota holder, current scientific advisor.

2015-2017 *Vice President Operations at Rerum Novarum Inc.*

Accelerator, Incubator for starts ups in Life Science field, deal flow and due diligence with diverse enterprises, create Technology Transfer Models to develop the concept applicable for the Life Science.

2017-2020 *CEO & Managing Director Imagensys SRL,*

Imagensys born as an innovative Start Up in September 2017, at the initiative of CNR researchers and with the participation of the Torrent SPA Group, it has developed a medical device, which is essentially a portable camera range (to detect gamma radiation emitted by radiopharmaceuticals, in scintigraphic techniques). We arrive to TRL 9 device, stablish contacts and due diligence with GE, Bracco, for investment and potential exit.

2019-2020: Director Projects on SARS 2 COVID 19 Pandemic:

I have developed research strategies and designed protocols dedicated to Sars 2 COVID 19 pandemic with the Sacco hospital in Milan, the national reference center for the pandemic with the team of Prof. Maria Rita Gismondo, Italian opinion leader in microbiology and national emergency virology, for the certification and clinical validation of qualitative serological tests for the identification of IGG / IgM as an epidemiological prevalence study of prevention in the population. As well as designed the clinical strategy for the validation of the rapid swab tests for the diagnosis of SARS 2 COVID 19 with the identification of the N protein of the virus capsid as an antigen, at the San Martino Hospital in Genova with Prof. Matteo Bassetti research team, opinion leader in Italy.

I have obtained a vast culture in the Pandemic both in the scientific operational management, as in the constant relationship with leading opinions on the matter, building daily scientific reports that I have published on my LinkedIn page, as well as final reports of different studies that I can attach if required.

2015-2020 Track Record: Clinical validation Projects & Fund Raising

Diadem (2015-2017)

Seventeen (2016) Clinical Research advisory

LimFlow (2016) Due Diligence

Imagensys (2017) Due Diligence, technical and clinical development.

Crest Optics (2015-2016) Technical development,

Omnidermal (2017- 2018)

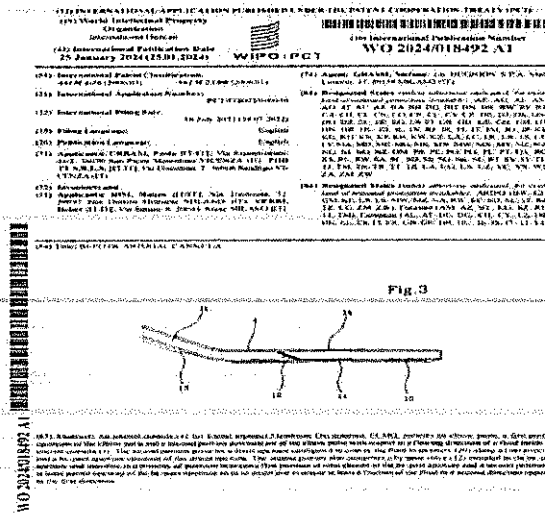
Red Care (2019-2021)

Rapalox ICV (2019 deal flow on going)

VivacSo (2019 deal flow on going)

LiangRun China 2020 (Certification & Validation rapid test Covid IVD)

Patents: Bi-Flow arterial cannula WO 2024/018492 A1



Education and main courses

- 2011-2012 Executive Master Business Administration Universidad Nacional Andres Bello Chile (UNAB)
- 2006-2007 Management in Clinical Trials (Universita Bocconi Milan Italy)
- 1994-1996 Postgraduate Vascular Surgery & Angiology (Graduates School University of Republic Montevideo Uruguay,
- 1985-1993 Medicine Doctor (MD) University Of Republic Montevideo Uruguay (UDELAR)

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Other training (courses, internships)

Recorded Training	Institution	Date	No. hours
Pre Hospital Emergency Miami, Florida	EIE Miami, Florida	March 2003	24
Emergency PALS Miami Florida	EIE Miami Florida	March 2003	16
Role of Nitric Oxide in hypertension	UEMS Budapest Hungary	May 2006	6
Hypertension EBAC	EBAC Madrid Spain	June 2006	18
ACE Role in Cardiovascular Prevention	UEMS Istanbul Turkey	July 2006	7
Research Management	University Bocconi Italy	2006-2007	80
Course Venezuelan Society of Cardiovascular Surgery Cardiovascular & Thoracic Surgery	Venezuelan Society of Cardiovascular Surgery Cardiovascular & Thoracic Surgery	July 2008	45
Echocardiography Training Course	SST Hospital Higuera-Vanderbilt	Dec 2012 Feb 2013	91
Non Traumatic Emergency Surgery	American College Surgeons	May 2013	8 hrs
AV Vascular Anomalies	American College Surgeons	May 2013	8 hrs
TOTAL CREDITS			303

Spoken Languages

- Italian: reading: excellent; writing: very good; speaking: excellent
- English: reading: excellent; writing: excellent; speaking: excellent
- Spanish: native



Figure 1: A blank white page with minor scanning artifacts.

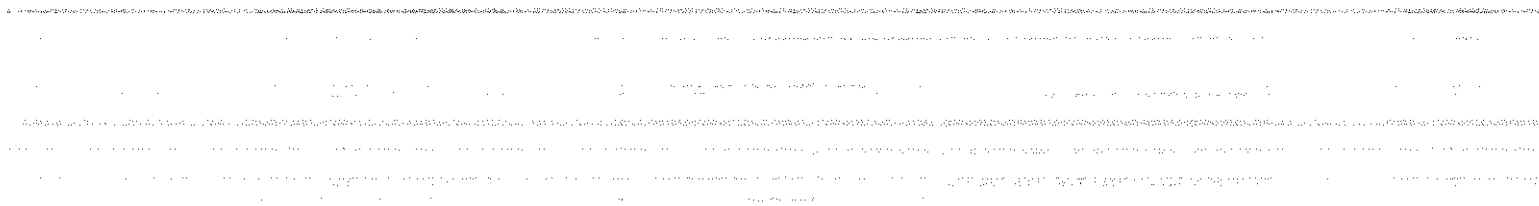


Figure 2: A blank white page with minor scanning artifacts.



Figure 3: A blank white page with minor scanning artifacts.